



## Leading a New Paradigm in Preventative Cardiovascular Care

## Investor Presentation

November 2021



## Forward Looking Statements & Disclaimer

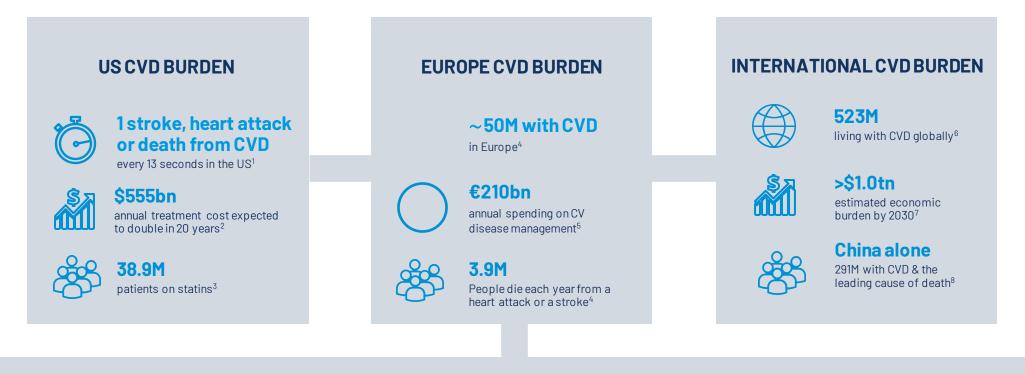
This presentation contains forward-looking statements, such as those relating to the commercial potential of VASCEPA® (VAZKEPA® in Europe), clinical and regulatory efforts and timelines, potential regulatory and pricing approvals, patent litigation, generic product launch, intellectual property, cash flow, research and development, and other statements that are forward-looking in nature and depend upon or refer to future events or conditions, including financial guidance and milestones. These statements involve known and unknown risks, uncertainties and other factors that can cause actual results to differ materially. Investors should not place undue reliance on forward-looking statements, which speak only as of the presentation date of this presentation. Please refer to the "Risk Factors" section in Amarin's most recent Forms 10-K and 10-Q filed with the SEC and cautionary statements outlined in recent press releases for more complete descriptions of risks in an investment in Amarin.

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# Cardiovascular Disease (CVD) Is an Enormous and Worsening Public Health Burden



#### Leading cause of death globally | Increasing prevalence | High and increasing economic burden

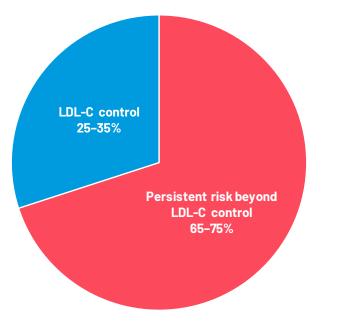
1 Heart Disease in the United States: 2020; 2 Cardiovascular Disease: A Costly Burden for America Projections Through 2035; 3 IMS Data: 2020; 4 European Heart Network Report, 2017; 5 ESC Cardiovascular Realities 2020 report; 6 IMS Data 7 Global Burden of Cardiovascular Diseases and Risk Factors, 1990–2019 – 2020 8 WEF-Harvard Global Economic Burden 9 China Cardiovascular Diseases Report 2018: an updated summary – Jan 2020



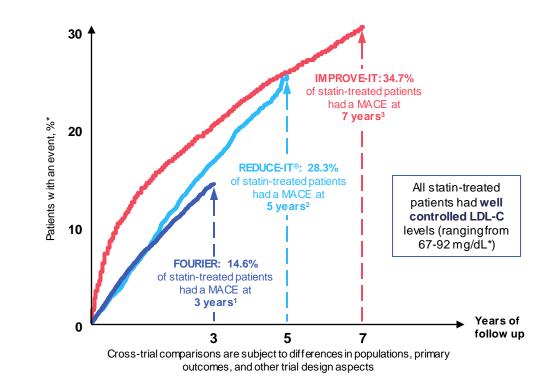
## Lowering LDL-C Helps But is Not Enough for Many Patients

Controlled LDL-C doesn't eliminate CV risk; P-CVR often remains 25%-35% lowering major adverse CV events (MACE) shown in CV outcome studies of statin therapies

#### P-CVR - Persistent Cardiovascular Risk



Placebo groups from multiple recent trials show high P-CVR despite statin-based standard-of-care 14.6% to 34.7% of patients treated for LDL-C but not for P-CVR experienced a major adverse cardiovascular event(MACE)in 3-7 Years





Note: FOURIER, REDUCE-IT° and IMPROVE-IT trials evaluated evolocumab, icosapent ethyl and ezetimibe / simvastatin, respectively \* 67 mg/dL is equivalent to 0.8 mmol/L and 92 mg/dL is equivalent to 1.0 mmol/L 1. Sabatine MS, et al. N Engl J Med. 2017;376(18): 1713–1722; 2. Bhatt DL, et al; for REDUCE-IT° Investigators. N Engl J Med. 2019;380(1): 11-22; 3. Cannon CP, et al. N Engl J Med. 2015;372(25): 2387-2397

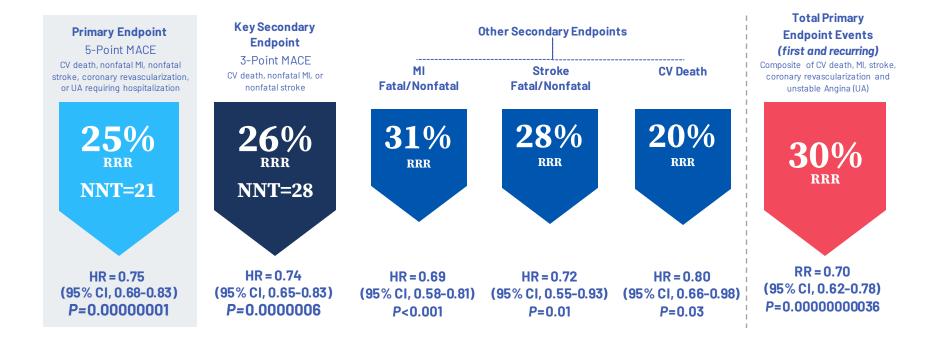
#### CV Drug Development: A Challenging Endeavor

- Many biopharma abandoned drug development in CV
- Requirements for long-term outcomes studies evaluating thousands of patients take years to fulfill
- Significant costs to fund the commercial infrastructure needed for broad primary care reach

#### Amarin: Succeeding in a Challenging Environment

- With REDUCE-IT<sup>®</sup>, developed the first and only approved medication for reducing cardiovascular risk beyond LDL lowering therapies in certain high-risk, statintreated, patients
- Received US FDA approval with unanimous Advisory committee positive vote of 16:0
- Received European Medicines Agency (EMA) approval for a broad label in-line with the REDUCE-IT evidence

#### VASCEPA/VAZKEPA has Demonstrated CV Risk Reduction Beyond Standard-of-Care (including Statins) in Landmark CVOT



HR = hazard ratio; NNT = number needed to treat

1. Bhatt DL et al; for REDUCE-IT® Investigators. N Engl J Med. 2019;380(1):11-22

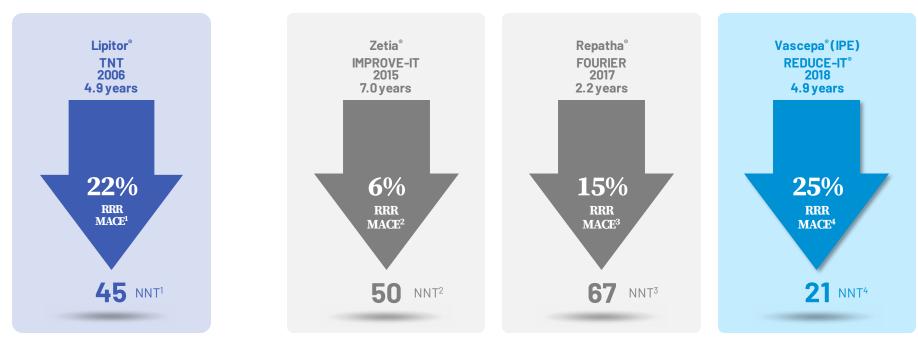


- Significant reductions across the prespecified testing hierarchy<sup>1</sup>
- ✓ Generally consistent reductions across subgroups
- Analyses suggest lipid, lipoprotein, and inflammatory markers (including TG) likely have limited contribution to the overall CV benefit demonstrated with icosapent ethyl (IPE)
- Analysis suggests CV benefit derived from multifactorial effects of icosapent ethyl administered at high levels
- Well-tolerated safety profile with overall adverse event rates similar for both VASCEPA and placebo patients as per US FDA, Health Canada, and European Commission approved labels for VASCEPA/VAZKEPA and peer-reviewed publication

#### VASCEPA/VAZKEPA Has the Lowest NNT Among New Therapies Proven to Reduce MACE When Added to Current Standard-of-Care

#### Statin monotherapy

#### On top of statin therapy



Results on left are based on first occurrence of MACE\*:

VASCEPA/VA7KEPA in total events analysis (first and recurring MACE) resulted on average in 1 fewer MACE per 6 patients treated

#### NNT: Number of patients who need to be treated to prevent one additional bad outcome

#### \*Based on primary composite endpoints of each trial

Note: Cross-trial comparisons are subject to differences in populations, primary outcomes, study duration and other trial design aspects. Information provided for context only; none of the products have same indication as Vascepå



#### VASCEPA/VAZKEPA is a Preventative Cardiovascular (CV) Care Treatment Option Beyond LDL-C Lowering

VASCEPA/VAZKEPA is the only drug proven to reduce persistent CV risk in the population studied (P-CVR)

2020 & beyond Attacking persistent CV Risk (P-CVR), the risk beyond LDL-C lowering ~ 1987 & beyond **Aggressive LDL-C** ↓↓ **"Lower is Better"** Statin • PCSK-9 Inhibitors • Statins • Ezetimibe • Bempedoicacid Before 1987 Modest LDL-C ↓ or HDL-C ↑ **Pre-Statin** • Niacin Bile acid • Fibrates sequestrants



#### Broad Third-Party Support for Icosapent Ethyl

#### 20+ leading medical societies recognizing importance of lcosapent Ethyl:

- American Association of Clinical Endocrinologists
- American College of Cardiology
- American Diabetes Association
- American College of Endocrinology
- American Heart Association
- American Stroke Association
- Brazilian Society of Cardiology
- Canadian Cardiovascular Society
- Canadian Stroke Best Practice Recommendations Advisory Committee, in collaboration with the Canadian Stroke Consortium
- Chinese Society of Cardiology









- Chinese Journal of Internal Medicine (a journal of the Chinese) Medical Association)
- Colombian Society of Cardiology & Colombian Association of Endocrinology, Diabetes and Metabolism
- Egyptian Heart Journal
- Endocrine Society
- European Society of Cardiology
- European Association of Preventive Cardiology
- European Atherosclerosis Society
- Japanese Circulation Society

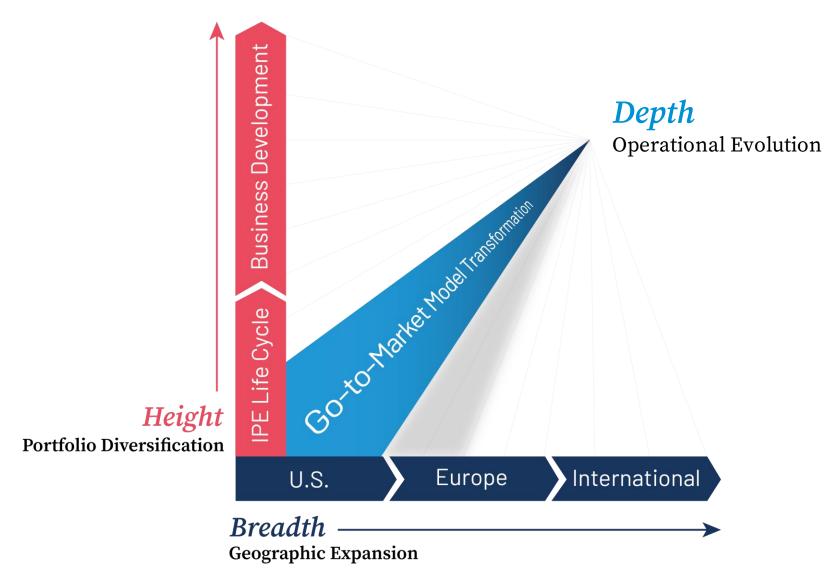
FSC

- National Lipid Association
- Thrombosis Canada



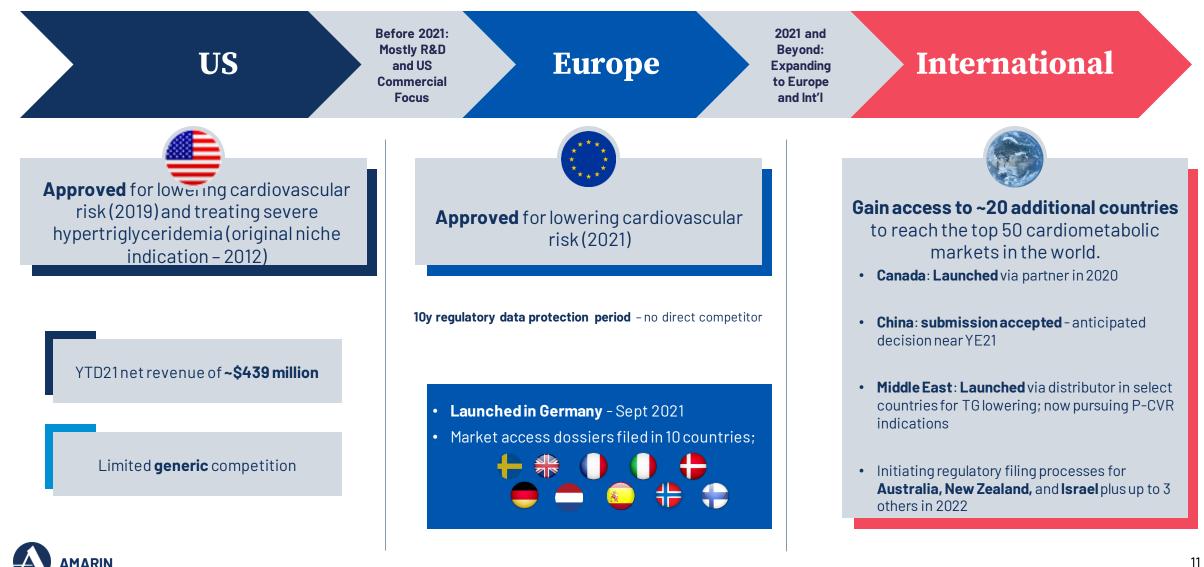


## Amarin Future Growth Strategy

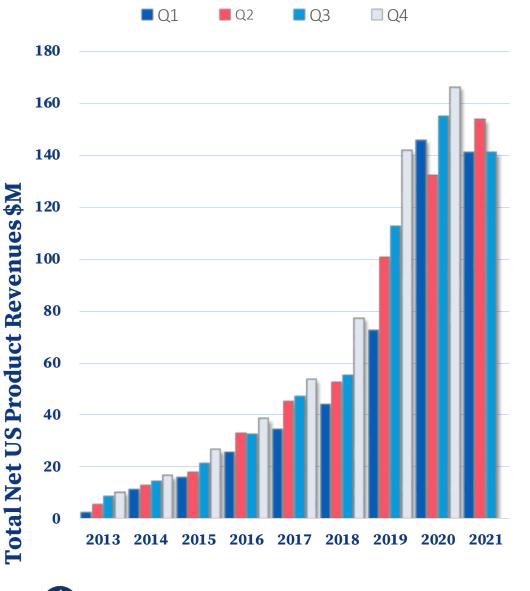




#### Significant Growth Opportunity for VASCEPA/VAZKEPA



#### **Amarin US Revenue by quarter**



Source: IQVIA SMART, Jan 1992 - Dec 2011; Symphony PHAST, Jan 2010 - Sept, 2021 Statin Brands included are Pravachol, Zocor, Lipitor, Crestor

## Third Quarter Financial Highlights

- Total year-to-date US product revenue, net of \$435.1 million, compared with \$432.2 million in 2020
- Total Q3'21 US product revenue, net of \$140.8 million, compared with \$154.7 million in Q3'20
- U.S. VASCEPA franchise is profitable
- Based on Symphony Health data, Amarin retained approximately 83% and 87% of the IPE market in the three and nine months ended September 30, 2021, respectively, compared with generics
- \$517.9 million in cash and investments and no debt
- Strong balance sheet to support growth and expansion plans

## Amarin Go-To-Market Strategy to Drive Growth in the US



3-4X amplification of physicians reach through digital channels Sales force optimization to focus on the most productive and accessible territories

#### **Managed Care Access Enhancement:**

Drive incremental volume growth through further removing barriers to VASCEPA Rx to ensure that patients in need of CV risk reduction receive proper therapy

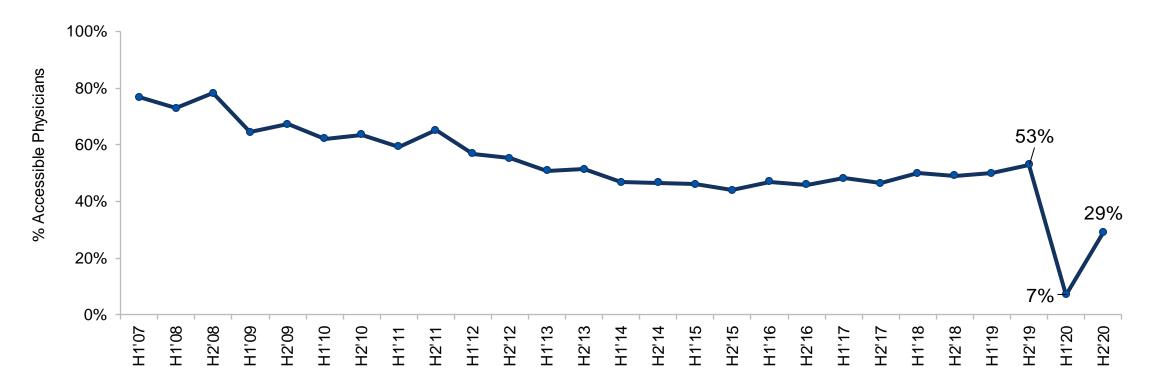
#### **Optimizing VASCEPA Prescriptions for CV Risk Reduction:**

Address gaps in Prescribing Ecosystem to Reduce Inappropriate Generic Substitution Evaluating various innovative solutions designed to better manage IPE Rx for CVRR



## ZS AccessMonitor<sup>™</sup> reveals that 29% of physicians were accessible in the second half of 2020, a significant recovery from a mere 7% accessible physicians in first half of 2020

#### **Accessible Physicians Trend\***

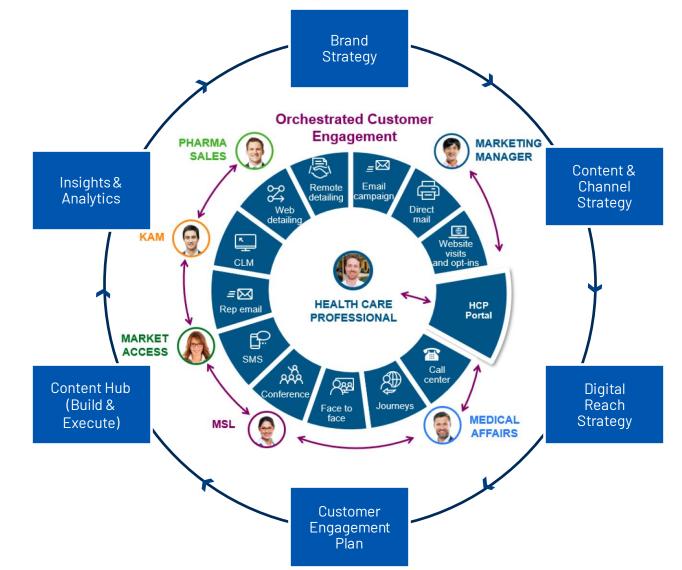




\*HCPs with AMNo-See Rating of 8 to 10 are considered to be accessible \*Based on 240k to 350k Physicians w ho have been evaluated in different semesters Reproduced with permission from ZS AccessMonitor™

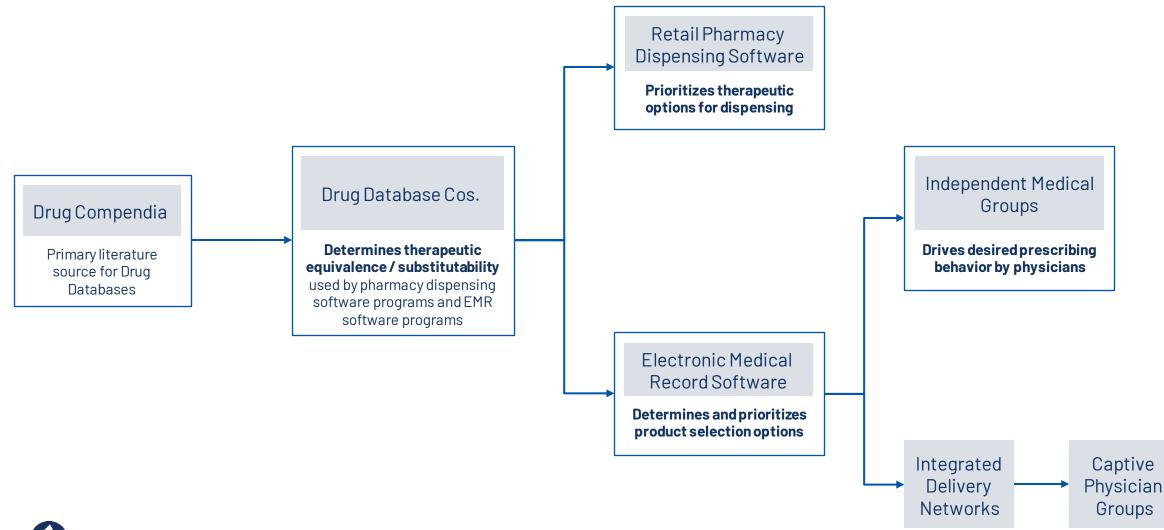
## Amarin Future Customer Engagement Ecosystem

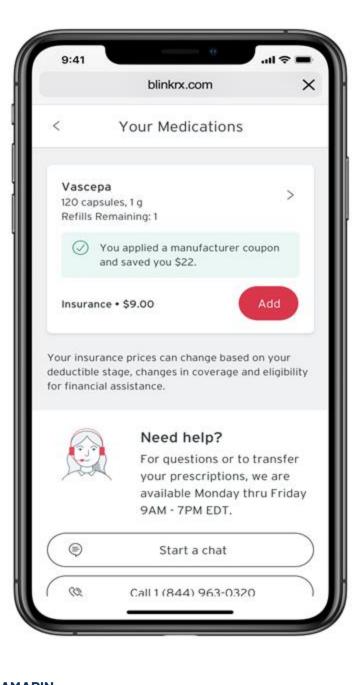
- 360° view of the customer and interactions by Amarin Team
- Amplify and expand sales force reach via orchestrated omnichannel engagement to achieve customer reach, coverage, share of voice & prescriptions
- Utilize data & insights to provide meaningful & relevant customer engagement
- Building an Amarin owned ecosystem
  - Digital reach & presence supported by 3<sup>rd</sup> party vendors in the short term
  - Mid-to long-term building the Amarin owned digital reach
- Leveraging strategic partners to setup & operate customer engagement ecosystem





#### Prescribing/Dispensing Ecosystem is Designed to Maximize Generic Prescribing/Dispensing





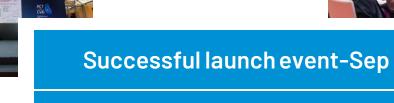
## US E-Pharmacy Partnership

- Amarin has partnered with BlinkRx, a unique patient access solution, for its flagship product, VASCEPA.
- BlinkRx provides an enhanced, digitalfirst prescription fulfillment channel, that eliminates the barriers to starting and remaining on Vascepa.
- Patients benefit from transparent low prices, free home delivery, and worldclass support.

### Launched VAZKEPA in Germany

#### **Relentless focus on education, awareness & access**

Herzlich Willkommen



Electronic prescribing system -Oct

60 events hosted to date

50+ approved and/or in planning







**3.9M** deaths per year in Europe due to CVD<sup>1</sup>

## ~€210B

annual CVD costs to European Union<sup>1</sup>

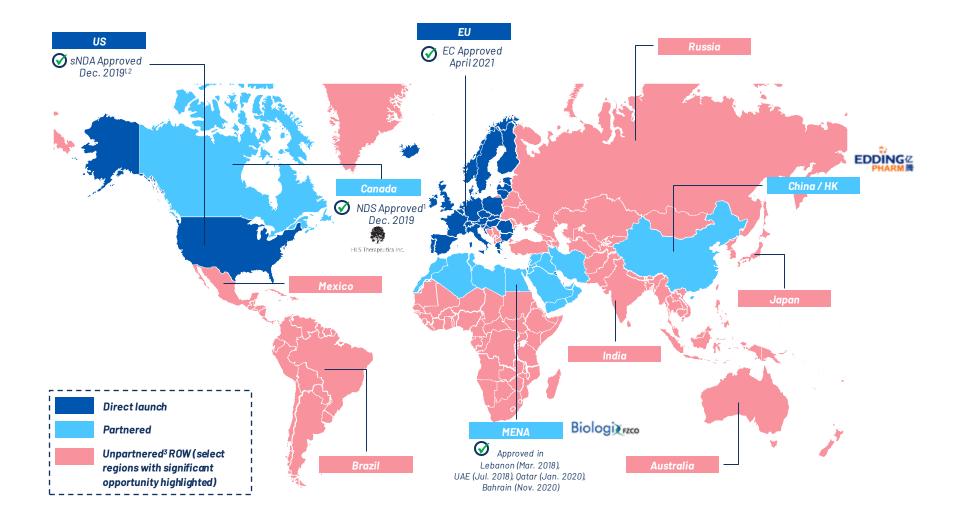
#### VAZKEPA in Europe: A Significant Market Opportunity

- ✓ Filed market access dossiers in ten key EU countries ahead of YE schedule
- Multiple EU country launches expected in 2022
- Plans to file next wave of five market access dossiers in 2022
- Dynamic Go-to-Market strategy includes significant digital initiatives to efficiently enhance and expand customer engagement
- Customized, bespoke model easily adapted to the specificities of individual markets

1) European Heart Network. European Cardiovascular Disease Statistics 2017. <u>https://ehnheart.org/cvd-statistics/cvd-statistics-2017.html</u>. Accessed August 2021



#### Amarin to Unlock Revenue Potential in 20 Additional Markets Internationally





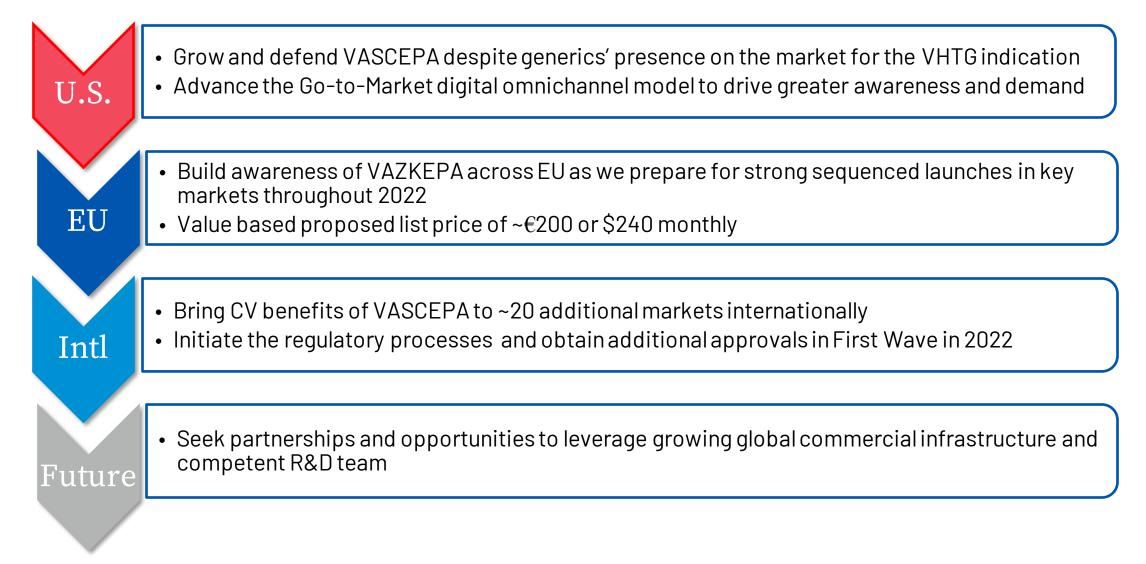
## International Growth Represents Potential \$1B Opportunity

Plans to Bring Unique Cardioprotective Benefits of VASCEPA/VAZKEPA to 20 Additional Markets



#### Supported by REDUCE-IT Study and U.S. FDA and EMA Filings

## Amarin: An Exciting Opportunity to Create Value





# Thank you

